



September 15, 2014

Scott Robinson  
Robinson Real Estate  
1720 Shattuck Avenue  
Berkeley, CA 94709

Scott,

I am writing this letter to thank you for taking such good care of us in our building acquisition process. From the start, you immediately recognized that Oren's Kitchen, a small business, required a small industrial building which is hard to find in the current marketplace. Despite the challenge of finding the right property for us, you worked tirelessly with us throughout a period of 6 months searching for properties even before you found us the perfect location at 600 Hoffman Blvd. in Richmond.

You were with us from beginning to end, working with us as a real team player. You walked us through every step of the process, recommending trustworthy people we could work with for environmental review, city planning, inspections, and financing. Not only did you find us a lender so that we could finance buying the building, but we were also able to borrow an additional \$400,000 for kitchen improvements. You were even able to get us legal assistance to remove a tenant from the property that was staying past their lease.

Scott, you never failed to be responsive to our needs and you were even able to perceive and mitigate potential future issues. You proved to us at Oren's Kitchen again and again that you are a problem solver that has our best interests at heart, valuable traits that are hard to find in a Broker.

Sincerely,

A handwritten signature in blue ink, appearing to read "Arnon Oren", with a stylized flourish at the end.

Arnon Oren  
Oren's Kitchen