
PAGE & FIFTH STREET PROPERTIES, INC.

August 14, 2013

Scott Robinson
Robinson Real Estate
1720 Shattuck Avenue
Berkeley, CA 94709

Scott:

As you remember, you began working on our complex of 33,000 square feet of warehouses on a 60,000 square foot parcel of land in West Berkeley back in 2008. At that time, the entire complex sat completely vacant of tenants. Though the recession that hit November of 2008 was both more detrimental and long lasting than we had expected, with your efforts we were able to fill the entire complex with suitable tenants. You suggested revamping the property, and even brought in a team of experts, Fred Hyer of Hyer Architecture as well as Chip Harley of Holland & Harley Construction, who achieved beautiful results. You then successfully placed four local tenants into the spaces and got our complex back online and cash flowing again.

Naturally, when in 2013 the Haws and Traynor families decided to sell the complex, we turned to you again to market the building and facilitate the sale. Thanks to your experience and connections in the industry, you were able to find a fellow San Francisco Broker with the right investors. These investors were familiar with both commercial property and land development, and we are very happy to pass our tenants and property on to them.

We would like to thank you again for all your efforts, and for helping us complete a \$3,900,000 sale. From your initial retainer back in 2008 to your aid in the sales transaction, you have always been professional, hard working, and effective.

Thank you again for all your help.

Sincerely,



Michael Traynor
President