

**SCHURMAN FAMILY COMPANY LLC  
798 CRESTON ROAD  
BERKELEY, CA 94708**

July 12, 2011

Scott Robinson  
Robinson Real Estate  
1720 Shattuck Ave.  
Berkeley, CA 94709

Attn: Scott Robinson, Robinson Real Estate

Dear Scott,

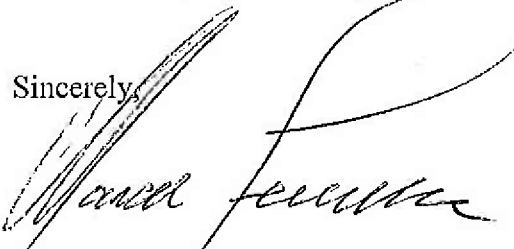
Hope you are well. I am writing you this letter as an overall thank you for continuing to produce quality tenants for our industrial complex in North Oakland over the last 10+ years.

Scott, as you are aware, our 60,000 sq. ft. leased investment property in North Oakland is in a state of transition given a new influx of artist and mix uses coming into the neighborhood. However, given your extensive knowledge of industrial real estate, we rarely have periods of vacancy in our complex given your good connections with local industrial tenants in the greater area, assisting them to move into our complex, and helping them grow as well.

When you started your new company, Robinson Real Estate, the Schurman Family was presented with the decision to continue with you as our Broker for our property or to make a transition to a larger corporate real estate firm. In the end, because of your past performance, we decided to continue our relationship with you at your new company and we are very happy that we did. Your hard work, commitment, enthusiasm, professionalism and knowledge always seem to aid in getting the deals closed and you often go well beyond that commitment as to make sure the overall property is running smoothly and continuing as a well-maintained asset for the Schurman Family.

It's always a pleasure doing business with you.

Sincerely,

A handwritten signature in black ink, appearing to read "Marcel Schurman", written over a large, stylized flourish that extends across the page.

Marcel Schurman  
Schurman Family Company, LLC